

### Society of Allied Weight Engineers, Inc.

Aerospace • Marine • Offshore • Land • Allied Industries

# Welcome to SAWE





## What is Mass Properties Engineering?

- Predict, Control, Verify:
  - Weight
  - Center of Gravity (CG)
  - Moments of Inertia (MOI)
  - Products of Inertia (POI)
- Entire product, entire life-cycle
  - Concept thru Customer Support
  - "Rivet to Ramp"

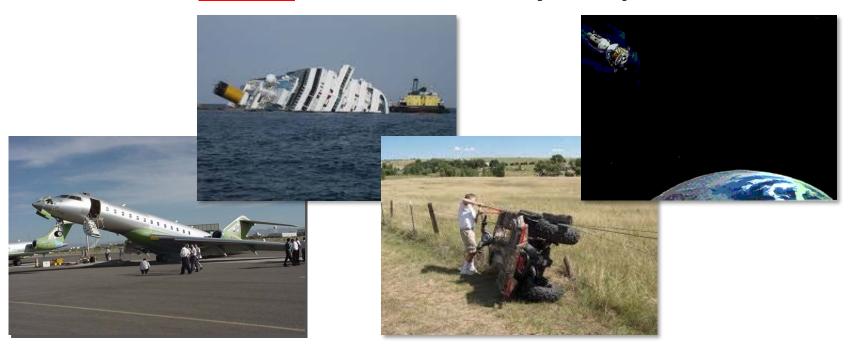






### Why is Mass Properties Control important?

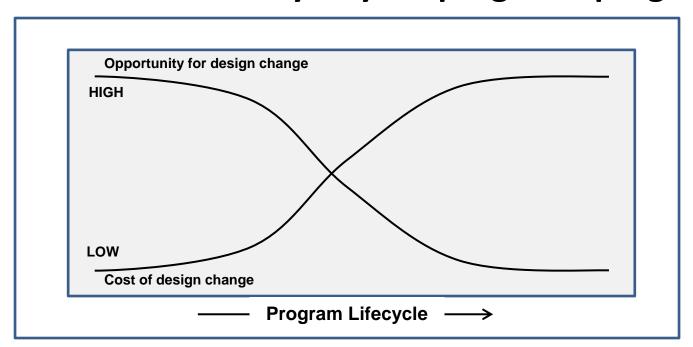
 Weight, Center of Gravity, Moments and Products of Inertia are <u>critical</u> for vehicle safety and performance





### Why is Mass Properties Control important?

 Cost of weight growth and balance issues increases dramatically as your programs progress





#### Who is SAWE?

- We are a Non-Profit International Organization of Mass Properties Engineers founded in 1939
- Our Purpose:
  - To promote the Mass Properties discipline
  - To provide a medium for exchanging recommended practices based on experience and innovation
  - To foster technical excellence and superior quality in mass properties prediction, control and validation
- 20 Chapters in the US, Canada, South America, UK and Europe
- 12 Corporate Members and Partners



### **Industries Served by SAWE**

- Initially Society of Aeronautical Weight Engineers
- 1973 Renamed Society of Allied Weight Engineers to include:
  - Aerospace aircraft, missiles, space, electronics, ...
  - Marine surface, cargo, submarines, ...
  - Offshore Platforms oil and gas, launch/landing, ...
  - Land Vehicles automotive, armored, construction, ...
  - Allied Industries scales, equipment, software, ...















## **SAWE International Leadership Team**

Position	Officer	Organization		
President	Robert Hundl	Fluor Corporation		
Executive VP	Jason Booth	The Boeing Company		
Senior VP	Chris Wandell	Northrop Grumman Corporation		
VP Publications	Melissa Gray	United States Air Force		
VP Technical	Robert Zimmerman	Lockheed Martin - Retired		
VP Training	Dan Rowley	Northrop Grumman Corporation		
VP Vendor Relations	Clint Stephenson	The Boeing Company		
VP Internet Operations	Greg Ray	The Boeing Company		
VP Standards & Practices	Jorge Bes	Airbus		
VP Academic Affairs	TBA	TBA		
Executive Director	Bill Boze	HII - Retired		



## Why is SAWE important?

#### Mass Properties discipline often overlooked

- Not specifically in college curriculum even though it is integral to every product and system
- Company Management mistakenly thinks CAD can do it all
- Inadequate staffing/skills increases program risk
- Aging workforce in this crucial discipline
  - 62% retiring over next 10 years\*

#### • SAWE provides:

- Proven processes and experience for mass properties control
- Educational resources for ensuring a skilled workforce
- International collaboration between industry and governments
- Venue for sharing and discovering new methods and lessons learned

\*The Health of Mass Properties Engineering - 2018 Industry Survey



#### Networking

- Collaborate with peers at chapter meetings, virtual forums, training, and regional and international conferences
- Learn from experts and mentor the next generation
- Discover career opportunities
- Make lifelong friendships

Upcoming International Conferences
2024 Virtual
2025 Albuquerque, New Mexico





#### Publications

 Members Only access to the premier source for Mass Properties literature

- Extensive Library of over 3500 Technical Papers\*
- 3 issues of Weight Engineering Journal per year
- SAWE Blog
- Discounts for all SAWE publications and textbooks
- Free SAWE Handbook (digital) plus updates

Marine Vehicle Weight Engineering Moments of Inertia and Products of Inertia of a Rigid Body Introduction to Weight Engineer's Aircraft Handbook Weight Engineering

<sup>\* 10</sup> free downloads/year



#### Training

- Variety of unique courses from analytical methods to measurement techniques taught by experts online, onsite, or at conferences
- Certification courses in critical tasks such as Aircraft Weighing, Automated Weight and Balance Software, Ship Inclining, and others
- Improves technical capabilities and skills





### Scholarships\*

- SAWE Scholarship \$1000 (2 awarded/year typically)
  - Applicants must be high school seniors or graduates who plan to enroll or students who are already enrolled in a full-time undergraduate course of study at an accredited four- year college or university.
- Frank Fong Memorial Scholarship \$1000 (1 awarded/year)
  - Same requirements as above, but applicant must be majoring in a scientific field (e.g. engineering, physics, mathematics, computer sciences, etc.)
- Annual Conference Scholarship \$1000 (1 awarded/year)
- Chapter Scholarships
  - Amount determined by individual Chapter



<sup>\*</sup>For student members and children or grandchildren of members active for at least 1 year



#### Recognition

- Awards for advancing the Mass Properties discipline
  - Best Student Paper Award
  - Ed Payne Young Engineer Award
  - L. R. "Mike" Hackney Best Paper Award
  - Special Merit Award
  - SAWE Fellow
  - SAWE Honorary Fellow
  - SAWE Richard Boynton Lifetime Achievement Award
- Certified Mass Properties Engineer





#### Leadership Development

- SAWE helps you:
  - Innovate
  - Create
  - Solve problems
  - Make a difference locally and globally!
- Numerous opportunities to get involved and lead
  - Local Chapter Positions
  - International Officer Positions
  - Committee Chairs





### **How do Company Members benefit?**

#### Skilled Workforce

- Mass Properties Engineers properly trained with access to the latest knowledge base
- Program risk reduced through proper application of proven processes
- Lessons learned passed on to younger generation starting at the college level

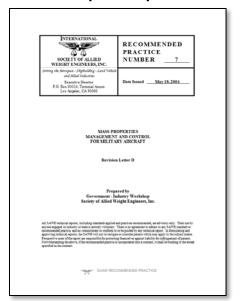


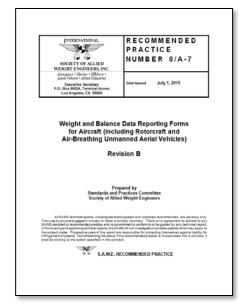


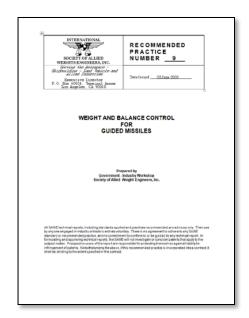
### **How do Company Members benefit?**

#### Standards

- Gain access to proven recommended practices created through years of SAWE, industry and government collaboration
- Help shape these standards









## **How do Company Members benefit?**

#### Technology Awareness

- Keep abreast of the latest equipment, software and services available
- Share your innovations with potential customers / collaborators









### How much does it cost?

Level	Cost		
Company			
<ul><li>Gold Partner</li><li>Silver Partner</li><li>Member Level 2</li><li>Member Level 1</li></ul>	\$15,000/year \$6,000/year \$1,500/year \$1,000/year		
Individual			
<ul> <li>New Member</li> <li>Member</li> <li>Retired Member</li> <li>Student Member</li> <li>Lifetime</li> </ul>	\$40/1st year \$80/year \$40/year Free (pending verification) 15X Individual Membership		



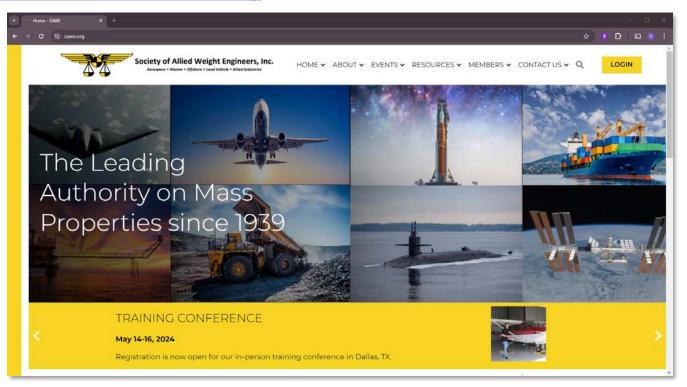
## What is included in Company Membership?

Benefit	Level 1	Level 2	Silver	Gold
Annual International Conference Proceedings	✓	✓	✓	✓
Presentation opportunity at International Conference		✓	✓	✓
SAWE Weight Engineering Journal		✓	✓	✓
Listing on SAWE Website		✓	✓	✓
Open access to SAWE Technical Library (* up to 100 downloads/year, ** up to 200/year)		<b>/**</b>	✓	✓
Open access to SAWE Standards and Practices	✓	✓	✓	✓
10% Discount on Annual Advertising Rates	✓	✓	✓	✓
Reduced rate for Onsite Group Training	5%	5%	10%	15%
Complimentary Individual Memberships		1	3	5
Seat on Board of Directors		✓	✓	✓
Voting privileges on Board of Directors			✓	✓
Standards and Practices Committee Memberships			1	2
One 3-day International Conference Exhibit Space			✓	✓
3-day International Conference Registrations			2	6
One 1-day Training Course Registration				<b>✓</b>
Job Postings for Open Mass Properties Positions on SAWE Website				✓
Color Ad in the International Conference Program			½-page	Full-page
Choice of ½-Page Color Ad in one edition of Weight Engineering Journal or 3-month Ad on Website			✓	
One full-page Color Ad in each edition of Weight Engineering Journal and full-year ad on Website				✓



## Where can you learn more?

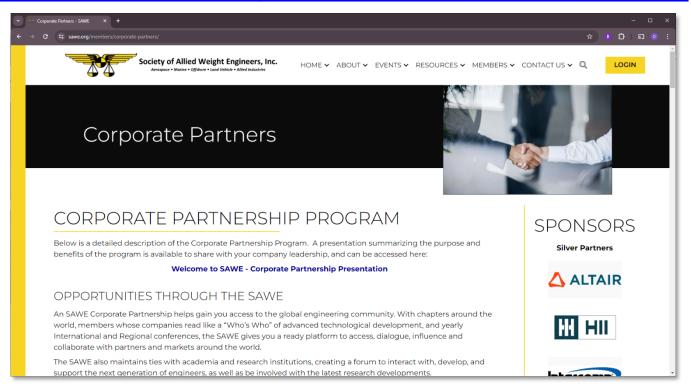
https://www.sawe.org





### How can you partner with us?

https://www.sawe.org/members/corporate-partners/





### Come and Join Us as a Corporate Partner!

- Gain access to key Mass Properties experts and decision makers form around the globe
- Help us keep our critical discipline alive and well
  - Encourage your employees to become members
  - Support them in writing technical papers
  - Send them to conferences and training
  - Sponsor our conferences, certification, and training programs
- Your Company and SAWE share the same goals for excellence in Mass Properties Engineering

# Help Us Help YOU!